# Raw Lacto Fermented Vegetables - Now on a Commercial Scale!



**Vegetable processors** can now successfully produce a profitable range of **raw** lacto fermented vegetables, condiments and juices. These products can be marketed in many different ways:

- As a health food, full of nutritional value and rich in "friendly bacteria"
- · As a traditional food, "just like Grandma used to make"
- · To the catering industry, including hotels, restaurants and institutions
- As a component in sandwiches, salads, and ready meals
- For regular retail in supermarkets, in the prestige chilled section
- To niche markets, such as vegetarians, weight watchers, raw food enthusiasts, and many more

Our technology and methods are based on years of scientific research and practical experience. We are currently working with clients in North America, Europe and Japan, whose products include sauerkraut, carrots, beets, red cabbage and other vegetables.

#### The Challenge - Controlling the Process

Traditional lacto fermentation is uncontrolled and spontaneous. The results are inconsistent and can be unstable. Many factors can affect the final product, for example:

- Vegetable freshness and quality
- Fermentation time
- Temperature
- Salt quality and content
- Secondary fermentation

Vinegar, pasteurisation or chemical preservatives are often used commercially to produce uniform, shelf-stable products. These methods affect the quality of the products by:

- Changing their authentic flavour, colour and texture
- · Reducing their nutritional value
- Killing the beneficial lactic-acid-producing bacteria

# **The Solution**

Large-scale production of traditional lacto fermented vegetables requires a scientific approach and precisely controlled production. Using our unique starters and methods, you can:

- Ensure consistent, stable production, without pasteurisation, vinegar or preservatives
- Preserve the texture, flavour and colour of traditionally-fermented vegetables
- Offer consumers a prestige range of products that are full of health benefits
- Increase profitability and reduce waste

## **Product Comparison**

Raw lacto fermented vegetables are superior in many ways to their closest rival products. Here is a comparison with fresh cut vegetables (grated, sliced, etc) and regular pickles:

| Product feature        | Fresh cut<br>vegetables | Regular pickles | Raw lacto fermented vegetables |
|------------------------|-------------------------|-----------------|--------------------------------|
| Storage                | Chilled                 | Ambient         | Chilled                        |
| Shelf life             | Short                   | Long            | Long                           |
| High value by-products | No                      | No              | Yes (fermented juices)         |
| Additives              | No                      | Sometimes       | No                             |
| Pasteurised/sterilised | No                      | Yes             | No                             |
| Salt content           | None                    | High            | Medium                         |
| Friendly bacteria      | No                      | No              | Yes                            |
| Image                  | Healthy                 | Processed       | Very healthy                   |

## Practical Experience Backed by Science

Vitality Foods Ltd is the marketing partner of Caldwell Bio Fermentation Canada Inc (CBFC).

CBFC, in association with Agriculture and Agri-Food Canada (<u>AAFC</u>), are the first to apply sustained microbiological research and practical production know-how to the traditional practice of lacto fermentation. In 2007, the team was awarded the <u>FPTT Excellence in Technology Transfer Award</u> for the successful commercialisation of this process.

Together, we offer an unrivalled combination of expertise and starter technology that can help you maximise your success with lacto fermented vegetables.

#### **Our Starters**

Our mixed-strain bacterial starters were developed specifically for lacto fermented vegetables. They are tested and maintained by highly qualified microbiologists, whose ongoing research and investment ensures our continued leadership in this field. The following table illustrates the advantages of using our starters and precise production methods for producing **raw** lacto fermented vegetables:

| Attribute  | Without starter  | With our mixed-strain starters |
|--|--|--------------------------------|
| Fermentation type                                | Spontaneous  | Controlled                     |
| Fermentation time (optimal)                      | 21-30 days   | 7 days                         |
| Maturation time (optimal)                        | 3-6 months   | 2 months                       |
| Acidification rate                               | Variable, slow (> 3 days to pH 4.0)                        | Fast (< 1 day to pH 4.0)       |
| Final pH   | 3.2 - 3.6  | 3.2 - 3.6                      |
| Salt level                                       | 2.0 - 2.5%   | 1.8%                           |
| Stability (chilled)                              | Variable   | 1 year shelf life              |
| Final yeast levels                               | Variable   | Below detectable limit         |
| Secondary fermentation                           | Frequent   | None                           |
| Lactic acid/acetic acid ratio and concentrations | Variable   | Fixed                          |
| Taste, colour and texture                        | Variable   | Consistent                     |
| Vitamin C levels                                 | Reduced by 50%   | 100% retained                  |
| Safety   | Need heat (pasteurisation) or chemicals (Sorbate/Benzoate) | Safe without heat or chemicals |

For more information, please email us at <u>info@vitalityfoods-eu.com</u>, or visit our website: <u>www.vitalityfoods-eu.com</u>.